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Total No. of Pages: 01
Total No. of Questions: 07

B.COM (Sem.-1st)
BUSINESS ORGANIZATION AND MANAGEMENT
Subject Code: BCOP-102
Paper ID: [B 1102]

Time: 3 Hrs.

Max. Marks: 60

INSTRUCTIONS TO CANDIDATE:

(1) All questions in Section A are compulsory, consisting of ten short questions of two marks each.

(2) This Section-B contains six long questions of ten marks each, out of which four questions have to be attempted.

Section–A

Q.1. Attempt all short questions.

- (a) Sources of Recruitment
- (b) Delegation of Authority
- (c) Stages of Teambuilding
- (d) Social Responsibility of Business
- (e) McGregor's Motivation Theory
- (f) Distinguish between Sole proprietorship and partnership
- (g) Span of Management
- (h) Barriers to control
- (i) Management by Objective
- (j) Total Quality Management

10x2=20

Section –B

Q.2. Explain the features of Scientific Management.

Q.3. Describe the various styles of leadership.

Q.4. Explain the various control techniques.

Q.5. Distinguish between decentralization and centralization

Q.6. Describe the various forms of business organizations.

Q.7. Explain the various theories of motivation.

4x10=40

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