

Roll No.

Total No. of Pages : 02

Total No. of Questions : 07

B.Com. (2011 & Onward) (Sem.-1)

BUSINESS ORGANISATION & MANAGEMENT

Subject Code : BCOP-102

Paper ID : [B1102]

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.**
2. **SECTION-B contains SIX questions carrying TEN marks each and students has to attempt any FOUR questions.**

SECTION-A

1. Write briefly :

- (a) Define Management.
- (b) Distinguish between 'Partnership' & 'Joint Stock Company'.
- (c) Define Autocratic Leadership.
- (d) Decentralization
- (e) Partnership
- (f) Delegation of Authority
- (g) Managerial Grid
- (h) Matrix Organization
- (i) Cell Matrix
- (j) Define TQM

SECTION-B

2. Comment on the statement that "*Management is concerned with ideas, things & people*".
3. "*Decision making is the primary task of the manager*". Discuss.
4. What is empirical approach? Is it same as operational approach?
5. "*Management is essentially a process of motivation*". Discuss.
6. What is meant by break even analysis? Explain its uses in managerial decision making.
7. Identify Likert's Management Systems. Which is the best leadership style?