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Total No. of Pages: 02

Total No. of Questions: 09

**BBA (2012 & Onwards Batches) / BRDM / Bachelor In Service Management
(SIM) (2014 & Onwards) (Sem. – 2)
ORGANISATION BEHAVIOUR**

M Code: 10544

Subject Code: BBA-201

Paper ID: [C0240]

Time: 3 Hrs.

Max. Marks: 60

INSTRUCTIONS TO CANDIDATES:

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Subsections : Units-I, II, III & IV.
3. Each Subsection contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Subsection.

SECTION A

1. Answer briefly:

- a) Individual behavior
- b) Stereotyping
- c) Group cohesiveness
- d) Parent Ego
- e) Perception
- f) Self esteem
- g) Organizational culture
- h) Stress Management
- i) Job satisfaction
- j) Financial motivators

SECTION B

Unit-I

2. What is organizational behavior? What is its scope? What is the necessity of studying this subject?
3. Discuss the role of organizational behavior in management practices.

Unit-II

4. What are the major factors that determine individual behavior?
5. What is personality? What are its major dominants?

Unit-III

6. Discuss the importance of team.
7. Write a short note on:
 - a) Leadership styles
 - b) Managerial grid

Unit-IV

8. Explain and discuss the various stages in conflict in an organization.
9. Explain the various dimensions of organizational culture.