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Total No. of Pages :02

Total No. of Questions : 09

BBA (Sem.-6)
TRAINING & DEVELOPMENT
Subject Code : BBA631
M.Code : 79353
Date of Examination : 25-05-2023

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A** is **COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. **SECTIONS-B** consists of **FOUR** Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains **TWO** questions each, carrying **TEN** marks each.
4. Student has to attempt any **ONE** question from each Sub-section.

SECTION-A

1. Write briefly :

- a) How will you identify the training needs?
- b) T-group training
- c) Instruction Technology
- d) Field Trips
- e) Importance of Business Games
- f) Emerging issues in T & D
- g) Differentiate between training and development
- h) Panel Discussion
- i) Significance of training
- j) Attention versus involvement.

SECTION-B

UNIT-I

2. What is learning? How is it related to training? Also explain Social learning theory.
3. Discuss the various methods of learning.

UNIT-II

4. What is training need identification? Discuss the significance of training need identification.
5. How do you evaluate the effectiveness of training programmes?

UNIT-III

6. Distinguish between on the job training and off the job training.
7. What is Transactional Analysis? Discuss its importance.

UNIT-IV

8. What is evaluation of training? Discuss the steps involved in evaluation.
9. Discuss the role and significance of training and development.

NOTE : Disclosure of Identity by writing Mobile No. or Marking of passing request on any paper of Answer Sheet will lead to UMC against the Student.