

Roll No.

Total No. of Pages :02

Total No. of Questions : 09

BBA (Sem.-6)

TRAINING & DEVELOPMENT

Subject Code : BBA631

M.Code : 79353

Date of Examination : 06-06-2025

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A is COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. **SECTIONS-B** consists of **FOUR** Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains **TWO** questions each, carrying **TEN** marks each.
4. Student has to attempt any **ONE** question from each Sub-section.

SECTION - A

- 1. Write briefly :**
- Define the term "Learning".
 - List two methods of Learning.
 - What is the significance of instruction technology in the training?
 - Mention any two objectives of training.
 - Name one method of training that involves practical experience.
 - What is the importance of assessing training needs?
 - Define "Development" in the context of training.
 - List two emerging issues in Training & Development in the Indian Industries.
 - Give one example of a simulation method used in the training.
 - Explain the concept of "Brain Storming".

SECTION - B

UNIT - I

2. Discuss the importance of teaching techniques in the learning process.
3. Compare and contrast attention versus involvement in the context of learning.

UNIT - II

4. Explain the process of conducting a Training Needs Analysis and its significance.
5. Describe the methods of evaluating training effectiveness and the criteria used.

UNIT - III

6. Analyze the differences between on-the-job training and off-the-job training. Include advantages and limitations of each.
7. Discuss the various interactive training methods and their effectiveness in employee development.

UNIT - IV

8. Discuss the criteria for evaluating training and development programs, including potential challenges in evaluation.
9. Discuss the emerging issues during the evaluation of training and development programs in India.

NOTE: Disclosure of Identity by writing Mobile No. or Marking of passing request on any paper of Answer Sheet will lead to UMC against the Student.