

Roll No.

Total No. of Pages :02

Total No. of Questions : 09

BBA (Sem.-3)

ORGANIZATIONAL BEHAVIOUR

Subject Code : BBA301-18

M.Code : 76655

Date of Examination : 19-11-2025

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A is COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. **SECTIONS-B** consists of **FOUR** Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains **TWO** questions each, carrying **TEN** marks each.
4. Student has to attempt any **ONE** question from each Sub-section.

SECTION-A

- 1. Write briefly:**
- a) Importance of OB.
 - b) Meaning and characteristics of learning.
 - c) Define perception.
 - d) Halo effect
 - e) Types of motivation.
 - f) Group cohesiveness
 - g) Five stage model of group development.
 - h) Participative leadership
 - i) Types of conflict.
 - j) Self esteem

SECTION - B

UNIT - I

2. Define organizational behaviour. Briefly explain the contributions of various disciplines to the field of OB with the help of suitable illustrations.
3. What do you mean by individual behaviour? Discuss in detail various factors influencing individual behaviour?

UNIT - II

4. Define Attitude. What are various components of attitude? Also, explain different types of work-related attitudes.
5. What do you mean by the personality of an individual? Discuss in detail the determinants of personality.

UNIT - III

6. Define Team. Enumerate the features of an effective team. Explain the steps that should be followed to make an effective team.
7. Define leadership. Critically analyze the behavioural theories of leadership.

UNIT - IV

8. What is stress? Discuss various sources of stress. Also, explain the individual and organizational approaches to manage the stress.
9. What do you mean by organizational culture? Explain the various types and dimensions of organizational culture.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.